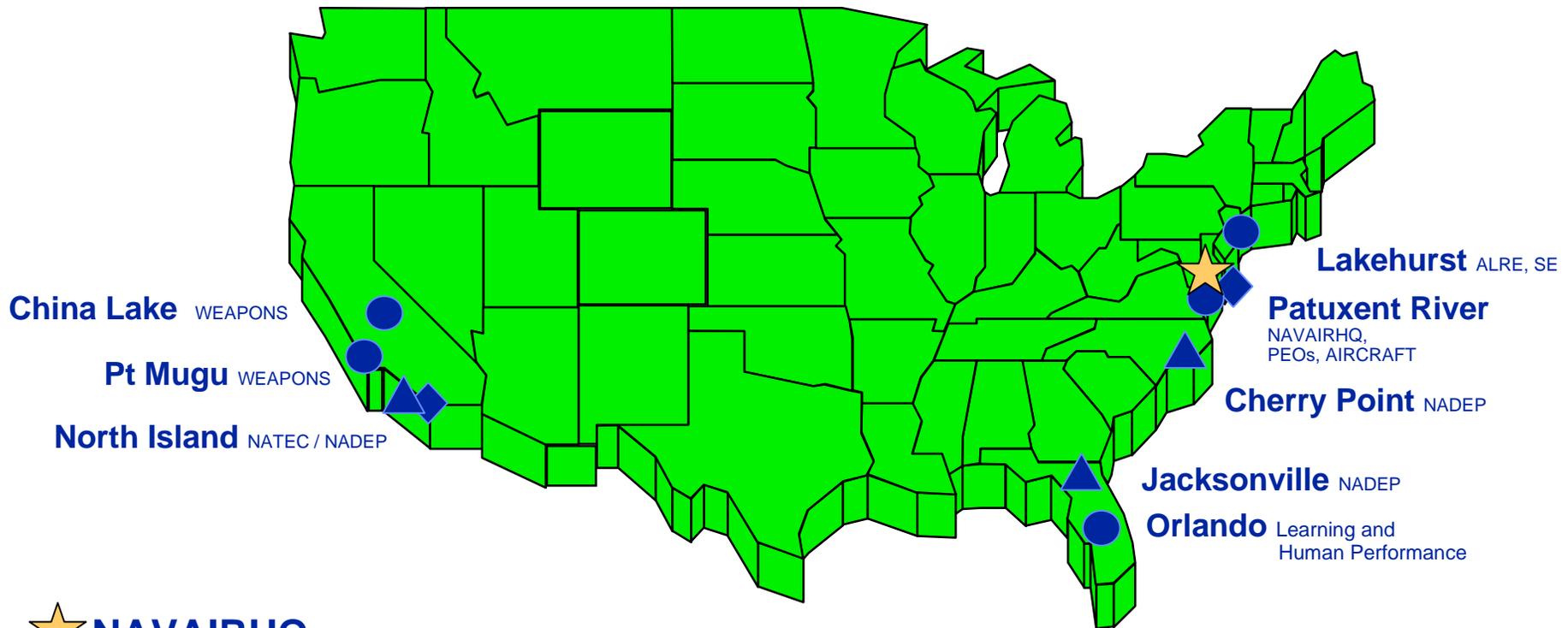




NAVAL AIR SYSTEMS COMMAND



- ★ NAVAIRHQ
- PRODUCT CENTER
- ▲ NAVAL AVIATION DEPOT
- ◆ LOGISTIC SUPPORT ACTIVITY



TRAINING SYSTEMS DIVISION



MISSION

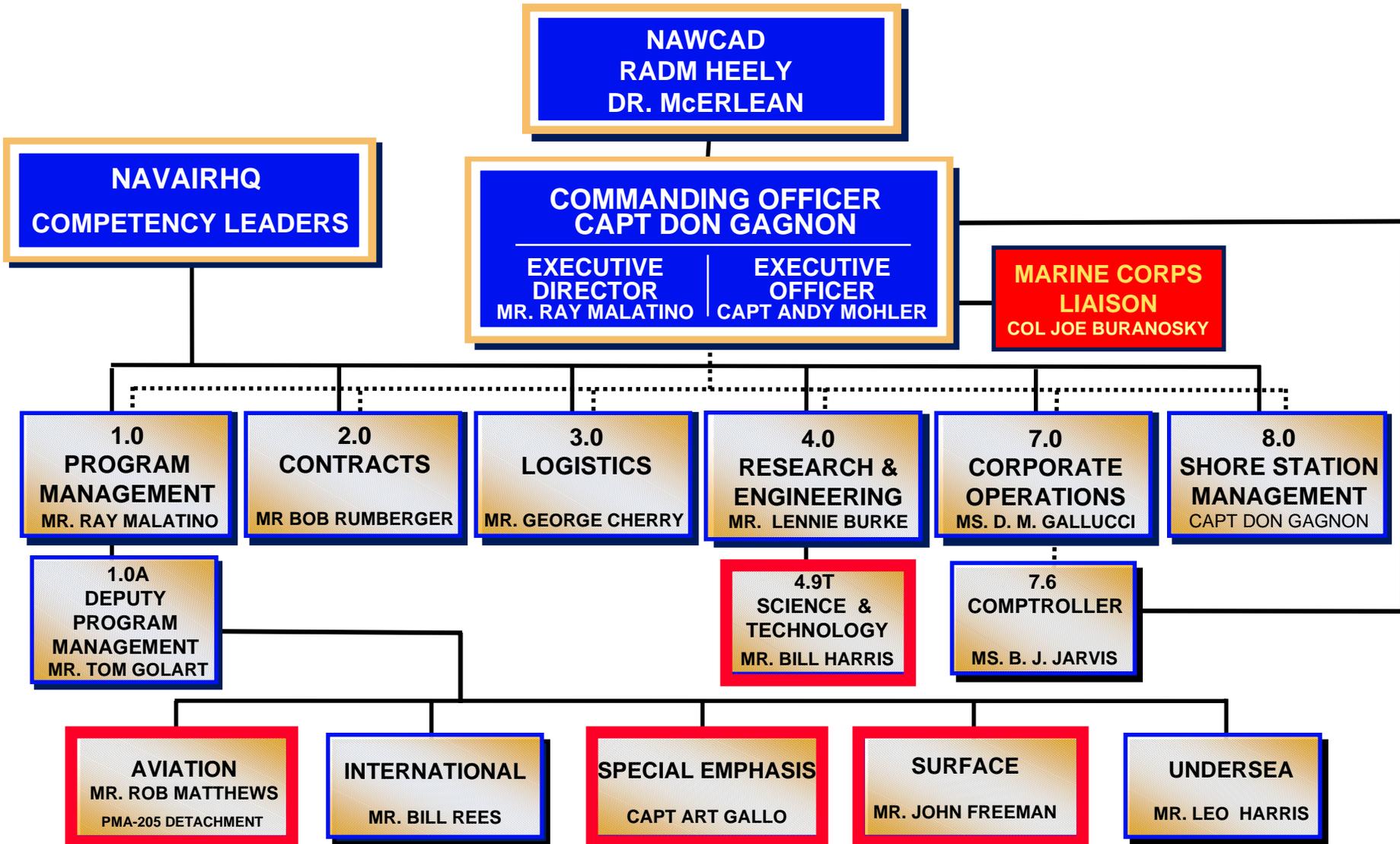
- THE PRINCIPAL NAVY CENTER FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, ACQUISITION AND PRODUCT SUPPORT OF TRAINING SYSTEMS

VISION

THE TEAMS THAT LEARN FASTEST WIN



ORGANIZATION STRUCTURE





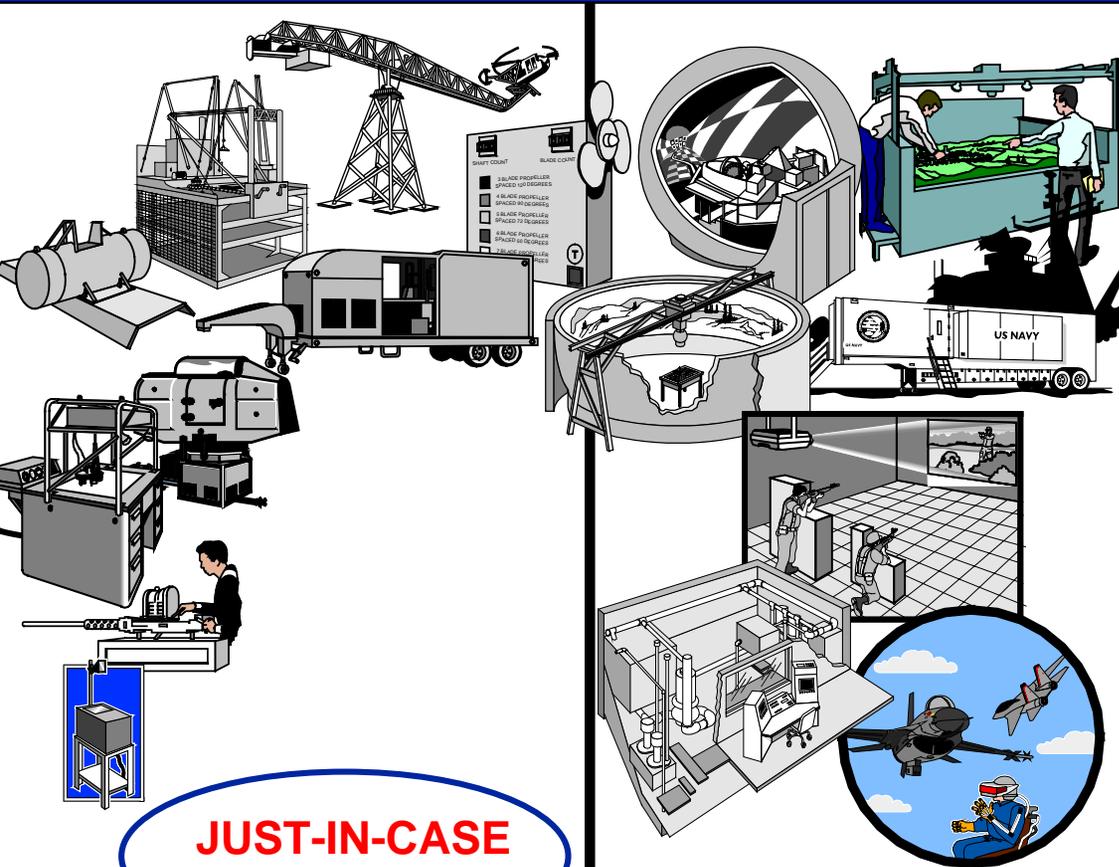
Modeling, Simulation And Learning Technologies



PAST

PRESENT

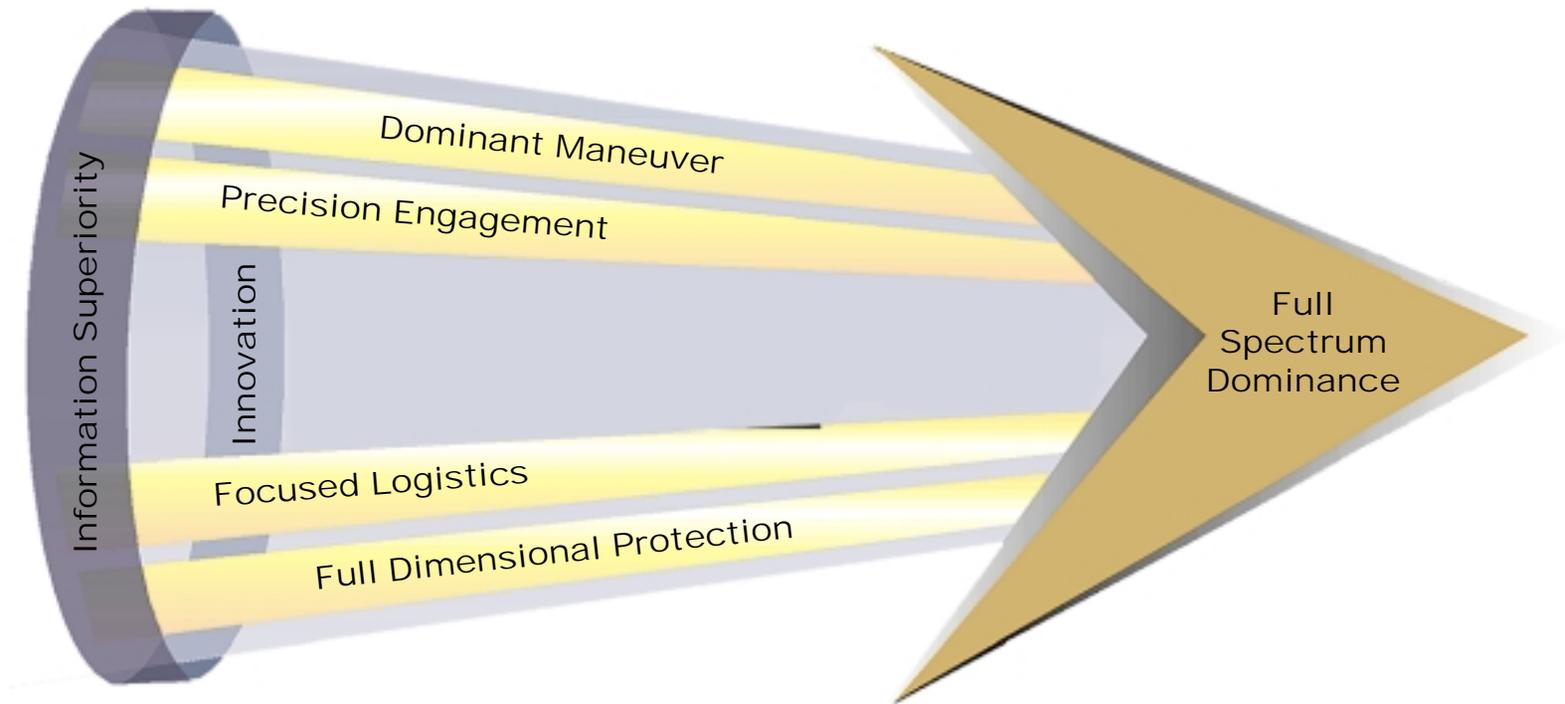
FUTURE



**JUST-IN-CASE
TRAINING**



Joint Vision 2020 Driving Our Future



Dedicated individuals and innovative organizations transforming the joint force for the 21st Century to achieve **full spectrum dominance** :

- persuasive in peace
- decisive in war
- preeminent in any form of conflict



Human Dimension of Network Centric Warfare



- All Network Grids Rely on a Human Element *
- The Key Is to “See” and Understand
- Network Centric Warfare Requires Network Centric Training



Redefine: NCW = kNowledge Centric Warfare



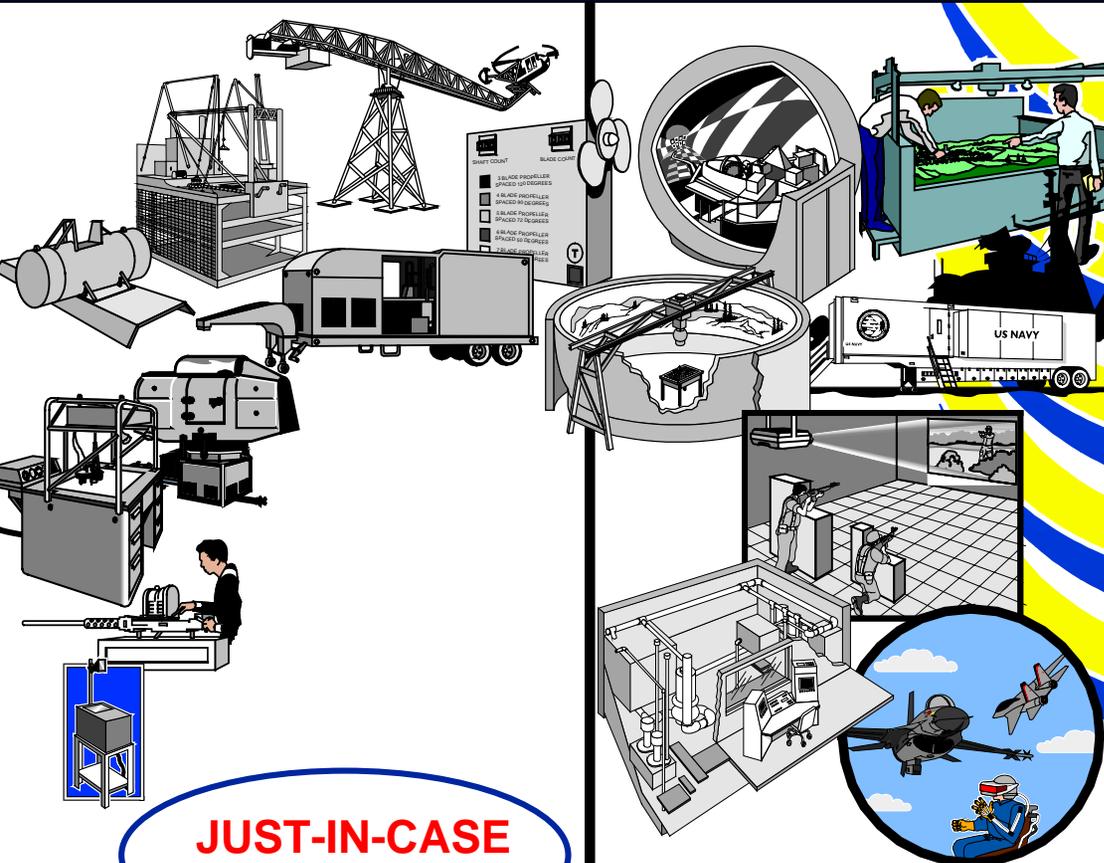
Modeling, Simulation And Learning Technologies



PAST

PRESENT

FUTURE



ADL

HLA

VR

ICW

M&S

- **ADVANCED DISTRIBUTED LEARNING**
- **DISTANCE LEARNING**
- **TEAM DYNAMICS**
- **CURRICULUM / MULTIMEDIA DEVELOPMENT**
- **EMBEDDED TRAINING**
- **DEPLOYABLE TRAINING**
- **FRONT END ANALYSIS**
- **NETWORK CENTRIC WARFARE**
- **ACQUISITION SERVICES**

JUST-IN-CASE TRAINING

ON-DEMAND TRAINING

Driving Our Future



General Items of Interest



Initiatives to improve Communication with Industry

Industry/TSD Business Transformation IPT
(Point of Contact: Bob Ogus 380-8424)

- Continues to meet; met 5 times since last APBI
 - Next meeting on 22 May 2001
 - Will also meet at I/ITSEC 2001



General Items of Interest



Initiatives to improve Communication with Industry (continued)

Industry/TSD Business Transformation IPT
past agenda items

- Contracting strategy & use of IDIQ contracts
- Use of Government credit cards (for payment)
- Discussion of small business goals



General Items of Interest



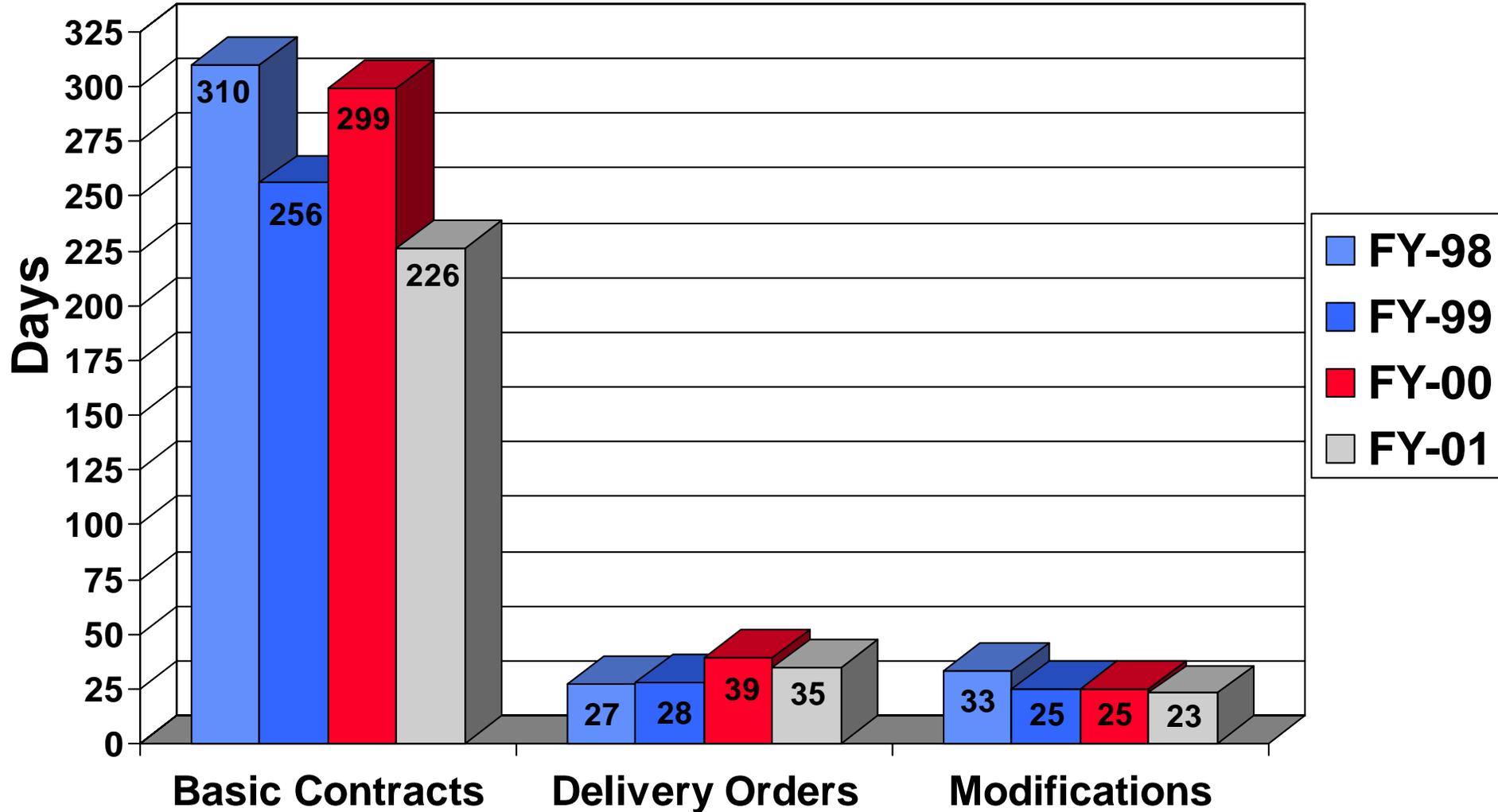
Initiatives to improve Communication with Industry (continued)

TSD has effected changes in response to Industry input. Examples include:

- Changes to APBI
- Announcements of upcoming work under multiple award IDIQ contract
- Additional Info on Web Page (Telephone Index)



How long it takes TSD to award a Contract FY98-FY01





ID/IQC's Reduced PALT



- Extensive communication with contractors
- Reduced proposal requirements
- Oral Proposals/Award without Discussions
- Reduced internal documentation
- Competitive Source Selections PALT reduce by 2/3rd's. Ranging from 6 days to 6 months.



ID/IQC's Reduced PALT Examples



- \$5.4 M Contract award for a KC130 Aircrew Procedures Trainer. 107 days.
- \$1.5M contract award for a Periscope Trainer. 111 days.
- \$37K contract award for rewiring of multiple Aviation Physiology Trainers. 6 days.
- \$101M contract award for EA-6B ICAP. 193 days (major requirement revisions and written proposals due to technical complexity)



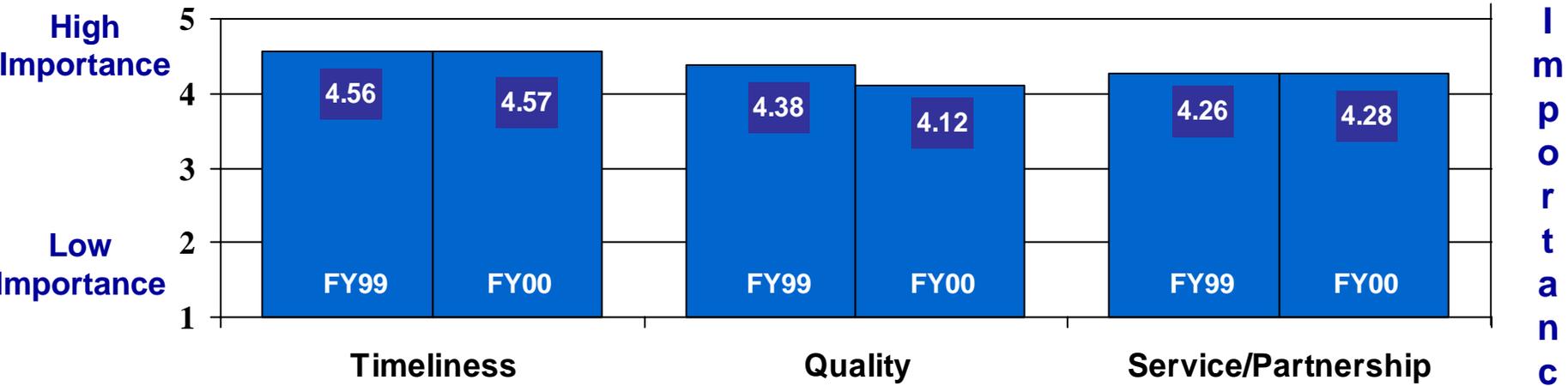
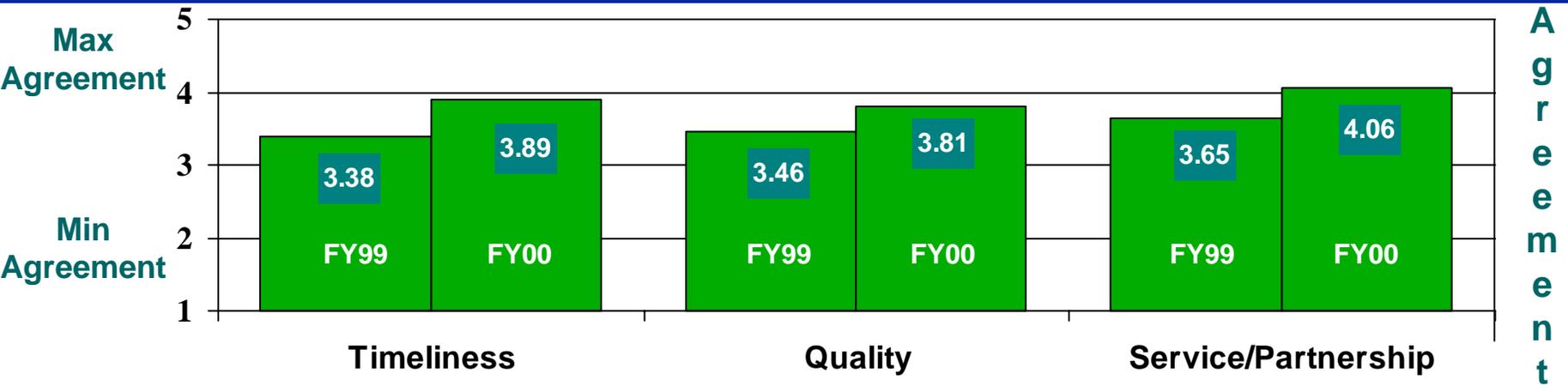
Is there work for me at TSD if I am not an ID/IQC awardee?



- **NAWCTSD continues to award a significant amount of work through basic contracts, GSA schedules, commercial item contracts, SBIRs, BAAs, set asides and other contract strategies.**
- **Companies can and should meet with primary awardees under the various ID/IQCs to discuss subcontracting opportunities. Teams are flexible and new subcontractors can be added.**
- **NAWCTSD is implementing the publication of all ID/IQC orders on the NAWCTSD Website for subcontracting opportunities.**



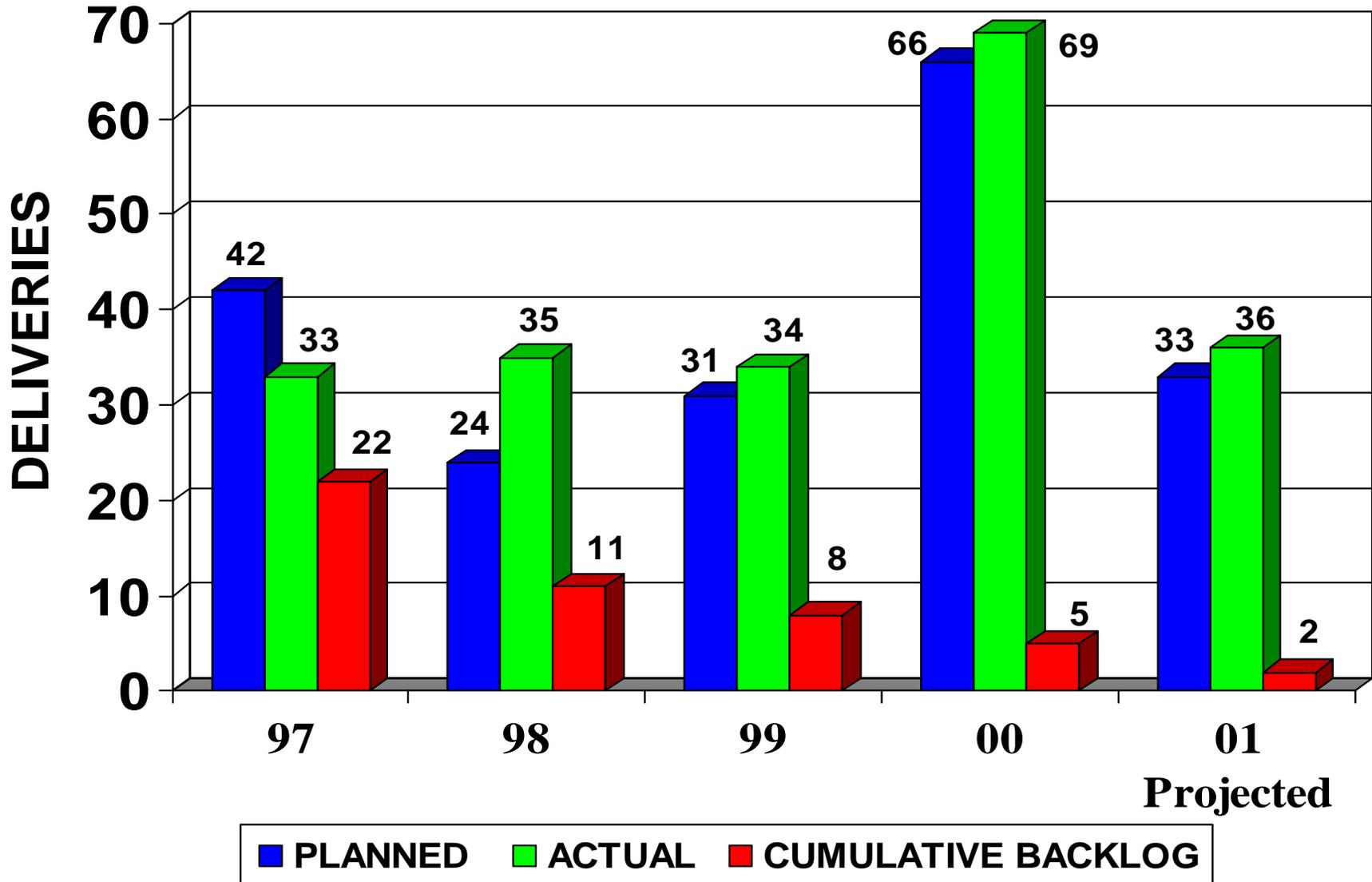
Contracts Department Customer Satisfaction FY00



Overall customer satisfaction rating = (FY99 = 3.89 n=46) (FY00 = 4.28 n=50)
Better (+ 1.00) or Worse (- 1.00) Trend rating FY99 to FY00 = +0.39



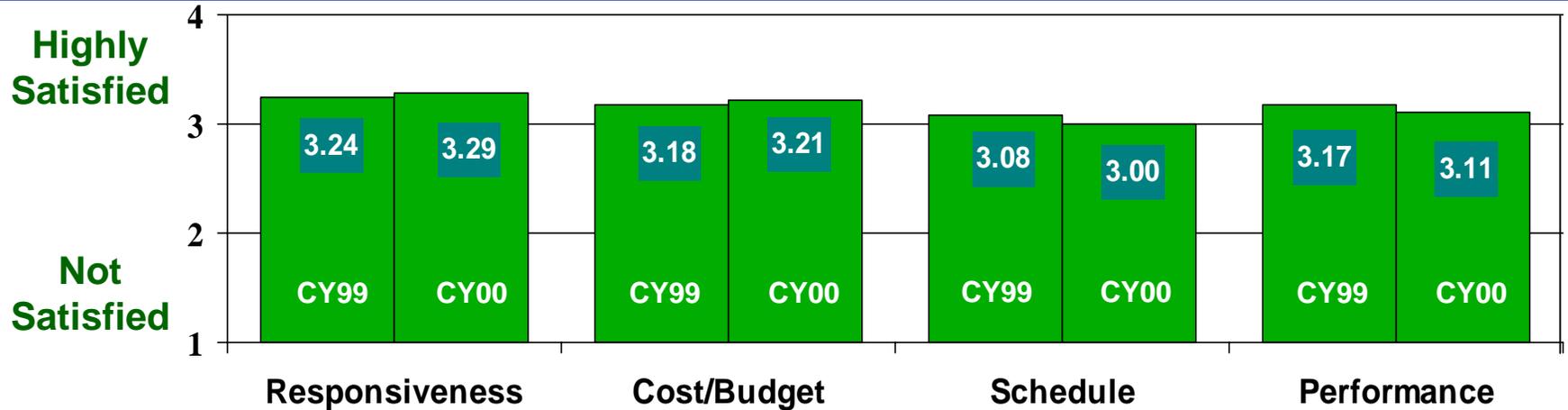
AVIATION DELIVERY PROFILE FY-97 THROUGH FY-01



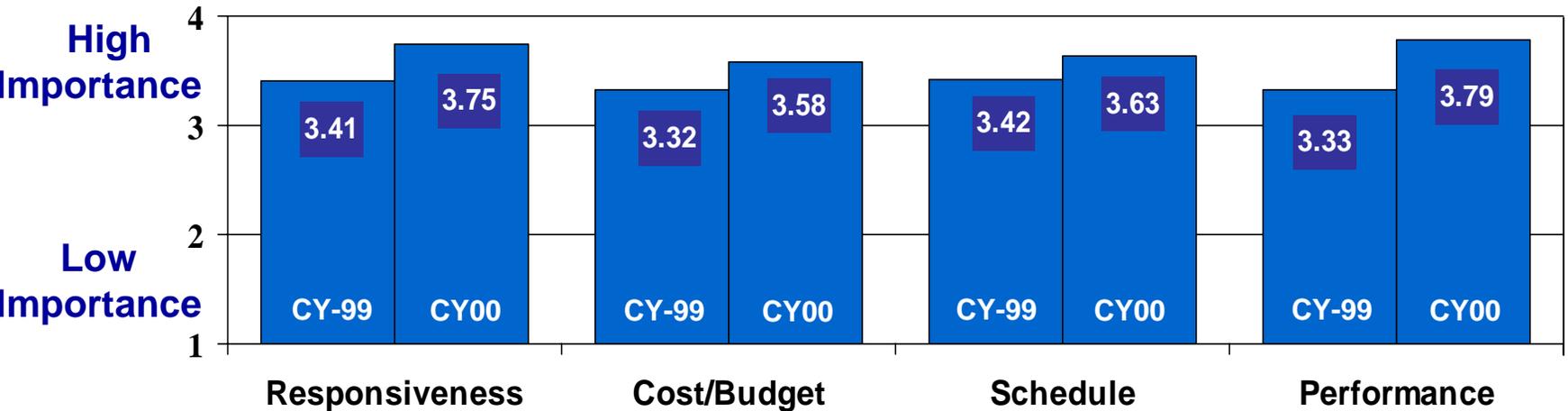


Aviation Customer Satisfaction

As of 07 Feb 01



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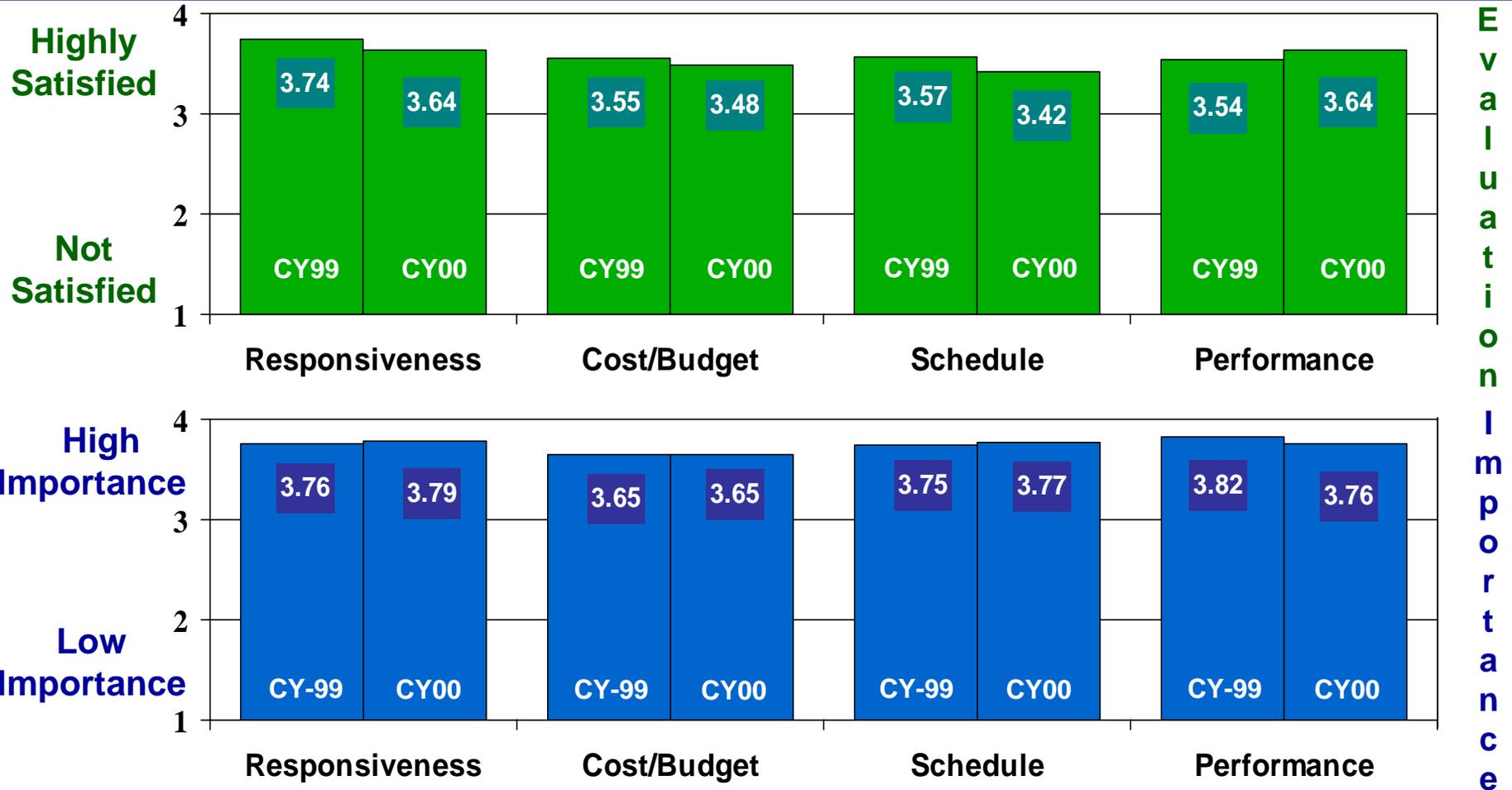
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Overall customer satisfaction rating = (FY00 = 3.40 n=5) (FY01 = 3.50 n=4)
 Better (+ 1.00) or Worse (- 1.00) Trend rating = (FY00 + 0.60) (FY01 + 1.00)



Surface Customer Satisfaction

As of 07 Feb 01

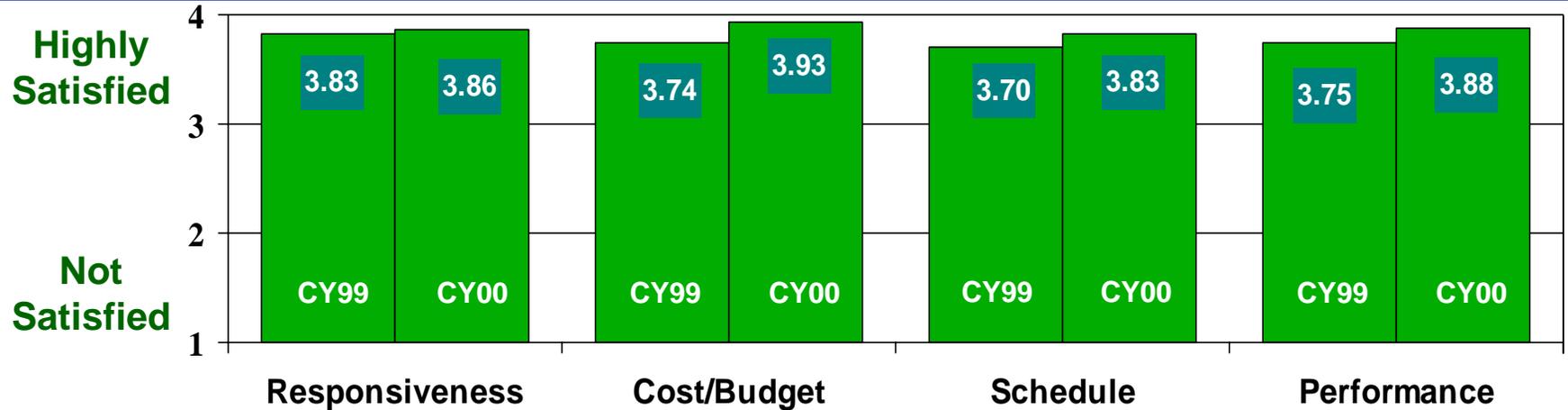


Overall customer satisfaction rating = (FY00 = 3.71 n=7) (FY01 =3.67 n=9)
Better (+ 1.00) or Worse (- 1.00) Trend rating = (FY00 + 0.71) (FY01 + 0.63)



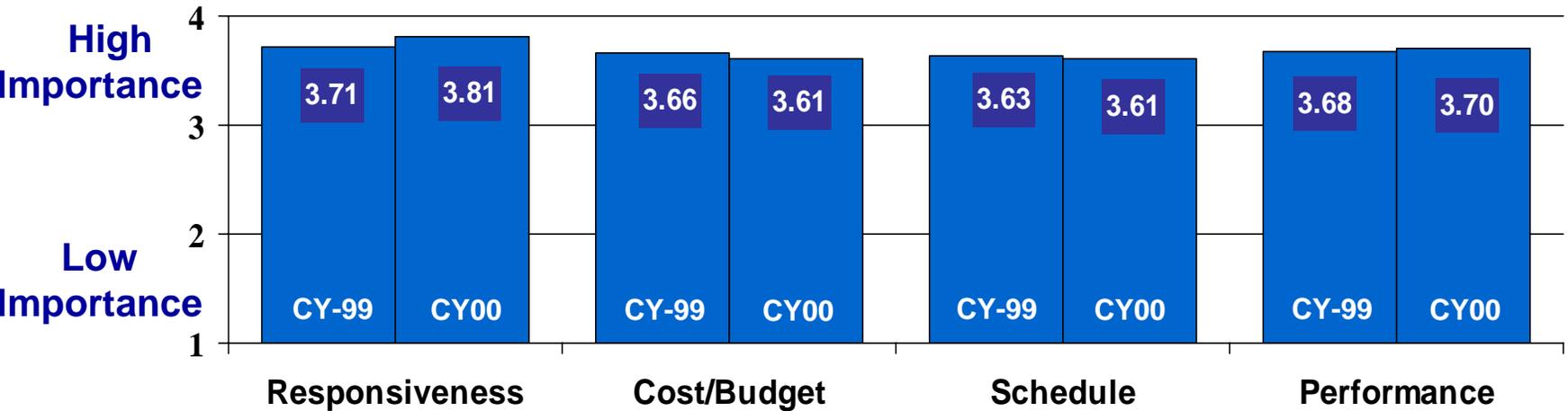
Undersea Customer Satisfaction

As of 07 Feb 01



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Overall customer satisfaction rating = (FY00 = 3.83 n=15) (FY01 =3.95 n=10)
Better (+ 1.00) or Worse (- 1.00) Trend rating = (FY00 + 0.67) (FY01 + 0.80)



Conclusions

The Teams That Learn Fastest Win

The screenshot shows a web browser window with the address bar displaying 'http://www.ntsc.navy.mil/'. The page title is 'Naval Air Warfare Center Training Systems Division'. The main content area features a header with navigation links: 'About Us', 'Programs', 'Resources', 'E-Business', and 'Search'. Below this is a 'Quick Links' section with three main categories: 'Programs', 'Resources', and 'E-Business'. The 'Programs' section lists 'Programs, Products, and Services', 'Custom Acquisitions', and 'Training Resolutions'. The 'Resources' section lists 'TCAM Reports, IMC, and events', 'Training Systems Division', 'TCAM Publications', 'TCAM Library', 'TCAM Sites', and 'Calendar of Events'. The 'E-Business' section lists 'Find out about business opportunities', 'Business Opportunities', 'Equipment Opportunities', 'TEAM Job Opportunities', and 'AFRL 3008'. The main content area has a red banner that reads 'Research & Information Resource Center' and 'Contact Us'. Below the banner is a disclaimer: 'This is a U.S. Department of Defense computer system. Important conditions, restrictions and disclaimers apply.' The main content area features a large image of a ship with the text 'NAVAL AVIATION SYSTEMS TEAM' and 'Delivering Solutions. Enabling Dominance. From the Sea'. To the right of the image is a paragraph: 'Within the Naval Air Systems Command, the NAWC/TSD provides fully integrated life-cycle support (i.e., research, fund and analysis, acquisition, product support, and disposal) for training systems using state-of-the-art simulation and training technologies for all Naval warfare areas and other services. The NAWC/TSD's Commanding Officer is Captain Donald R. Gagone.' Below this is a paragraph: 'NAWC/TSD is also one of the caretakers of the National Center of Excellence for Simulation and Training (NCOE), established in 1985 by the Governor and the Cabinet of the State of Florida.' To the left of this paragraph is a small image of a group of people with the text 'The Sea Service (the Navy/Marine Corps team) is this year's host of the 22nd Annual American Industry Training, Simulation and Education Conference, Nov 27-30, Osceola County Convention Center, Orlando, Florida. This year's theme is "Partnerships for Learning in the New Millennium"'. Below this is a paragraph: 'Approved for Public Release. Distribution is Unlimited by the NAWC/TSD Public Affairs Office (AET) 300-8308/8372'. At the bottom of the page is a copyright notice: 'Copyright © 2000 Naval Air Warfare Center Training Systems Division. All rights reserved.'

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